

# I Know!

For this game, players are read a definition, and they supply the business term to match it. "I Know!" is a challenging game which covers vocabulary from all five Biz Word Glossary categories.

## What You'll Need

### Age Group

15 through adult

### Group Size

Up to 50, divided into two teams

### Time

30 minutes

### Materials

- ◆ One copy of "I Know!" Game Board and Player's Biz Word Reference List (templates provided) for each player.
- ◆ Biz Word Glossary
- ◆ Score Account table (template provided) on flip chart, chalkboard, white board, overhead transparency, or handout.
- ◆ Markers
- ◆ If time permits, copy "I Know!" Game Board and Score Account onto transparencies, flip chart or white board for use during the game.

## What Happens

1. Divide participants into Teams A and B. Teams count off so each team member has a number. Dividing into teams is not necessary if fewer than 5 participants are playing. Up to 4 players can compete as individuals. Have players seated.
2. Round one begins: Player #1 on Team A selects a Game Board square by category and point value. (example: Sales and Promotions for 100).
3. The Moderator reads the definition only (phrased as a question) for a term from the selected category and point value range in the Biz Word Glossary. (example: What is... selling goods to the final customer?)
4. During round one, only #1 Players are eligible to answer. The first Player #1 to stand and shout "I Know!" gives the term defined by the Moderator. Before standing and shouting "I Know!" Players may confer with teammates.

### A Pesky Rule

Once a player stands and shouts "I Know!", they must answer immediately, and may not confer with teammates. If they do not answer immediately, or they confer with teammates after standing, they lose their chance to answer, and the opposing team may answer. This should discourage premature jumping up!



**5.** If the Player answers correctly, the square's points are added to her team's Score Account (example: Retail Sales, 100 points). Player #1 on the opposing team is out, and round 2 begins.

**6.** If the answer is incorrect, Player #1 on the opposing team is given the opportunity to answer. If her answer is correct, the square's points are added to her team's score Account.

**7.** If neither Player #1 gives the correct answer, the Moderator reads the answer, neither team wins points, and that square is taken out of play or crossed out on the Game Boards.

**8.** The Moderator and all players write the correct answer on their Game Boards.

**9.** Each Game Board square can be used only once during a game.

**10.** Round two begins: Player #2 on the team that won the previous round chooses a Game Board square. Rounds continue until the entire Game Board is completed.

**11.** When the entire Game Board has been completed, Score Accounts are totalled. The team with the highest number of points wins.

## "I Think I Know!" Round

To give teams an opportunity to even the Score Account, you may offer them the opportunity to play one "I Think I Know!" round. For this round, the Moderator chooses the category and each team decides how many points they are willing to risk in hopes of getting the correct answer. Both teams have the opportunity to get the correct answer.

**1.** Play begins: The Moderator announces a Biz Word Glossary category and reads a term definition from that category.

**2.** Team members confer and write down on the Game Board the term they believe has been defined and the number of points they are willing to risk for their answer – they will win this number of points for correct answers and lose this number for incorrect answers. The number of points cannot exceed those already in their Score Account.

**3.** Allow 60 seconds for teams to discuss answers among themselves for this round.

**4.** After 60 seconds, teams reveal their answers and the number of points risked. The Moderator reads the correct answer to the group.

**5.** For correct answers teams add the number of points risked to their Score Account, but for incorrect answers they subtract the points from their Score Account.

The team with the most points after the Game Board has been completed and the "I Think I Know!" round has been played, is the winner.